



**Seller Consultation Qualification Form**

Your name: \_\_\_\_\_ Phone # \_\_\_\_\_

Email address: \_\_\_\_\_

Where is your property located? \_\_\_\_\_

What type of property? \_\_\_House; \_\_\_Condo; \_\_\_Units; \_\_\_Commercial; \_\_\_Land

Is this your principal residence? \_\_\_\_\_ How long have you owned it? \_\_\_\_\_

Is deferring capital gains important to you? \_\_\_\_\_

How much is your property worth? \_\_\_\_\_

How much do you owe against it? \_\_\_\_\_

Describe the loans(s) [balance; interest rate; fixed/variable; monthly payment; balloon] \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Are you willing to leave the loan(s) in place for a buyer? \_\_\_\_\_

Describe any marketing attempts to date: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Do you already have a Realtor? \_\_\_ Do you want one? \_\_\_ Confirmed FSBO? \_\_\_

Do you already have a buyer interested in purchasing your property? \_\_\_\_\_

If so, describe the conversations/negotiations to this point: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

What is it that you would like me to help you with?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_